

MEMORANDUM

DATE: December 4, 2018

- To: Honorable Mayor & City Council
- CC: Dave Bennett, City Engineer/Director of Public Works; Monte Nelson, Police Chief; Chris Heineman, Community Planning and Development Director; Deb Little, City Clerk; Michelle Mahowald, Communications & Human Resources Director; Teresa Jensen, Director of Library and Information Technology Resources; Chris Hood, City Attorney
- From: Ben Martig, City Administrator
- RE: "Supplemental Agenda Background Memo" for December 4, 2018 No.1.

Summary Report:

The following is an update on agenda items as supplemental background agenda information made available on Tuesday, December 4, 2018.

Item #6 – Public Hearing on the 2019 Budget & Tax Levy.

See attached public hearing updated presentation. Staff added slides 2 and 3 (vision and mission statement and strategic plan slide that had been in earlier versions) and also added slide 23 that illustrates levy impacts at the 4.9% increase level. Additionally, slide 22 was amended by being rounding the tax impact estimate to the nearest penny as the nearest dollar would have been the same from 22 and 23 if we had not modified.

City Administrator Martig and Finance Director Angelstad will present during the presentation.

<u>Item #14 – Consider Ordinance for Proposed Charter Amendment to Section 3.8 Subd. 2.</u> A question was raised regarding the publication date of the public hearing notice for the amendment. Staff consulted with the City Attorney and his response is as follows:

This is correct in that the law has not changed related to the timeframes and that it appears this may have been 1 day short for notice purposes. Given that the newspaper only publishes once a week and that Council meetings are on Tuesdays, it would appear that the City has nonetheless made a good faith effort to comply with the statute. It also seems unlikely that the 1 day error would result in prejudice to the public to appear and/or to be heard upon the proposed Charter amendment. Also, redoing the notice would further compound the problem with complying with the other statutory timeframes. As a result, I recommend that the Council proceed under its current timeframe for consideration of this matter.



Public Hearing 2018 Budget & Tax Levy December 4th, 2018



Agenda

City of Northfield 2019 Budget & Levy Public Hearing **Tuesday, December 4, 2018 6:00 pm** Council Chambers, 801 Washington St

- 1. Public Hearing on 2019 Budget and Levy
 - Staff Presentation
 - Public Comment
- 2. Adoption of 2018 Property Tax Levy/Budget

Alternative Action: Adoption at December 11, 2018 meeting

Vision & Mission Statements

VISION

Northfield is an open, safe and welcoming community, recognized for its world-class colleges and historic riverfront downtown, and is dedicated to sustainably enhancing and preserving its vibrant culture, celebrated arts, strong economy, and an excellent quality of life where all can thrive.

MISSION

The City of Northfield works for the common good of our residents and businesses and the improvement of our community by providing excellent, innovative municipal services that carry out the City's vision for a high quality of life for all.

Strategic Plan Summary 2018-2020

STRATEGIC PLAN SUMMARY 2018-2020

City of Northfield

STRATEGIC PRIORITY	DESIRED OUTCOME	KEY OUTCOME INDICATOR	TARGET	STRATEGIC INITIATIVES		
ECONOMIC DEVELOPMENT	Expanded commercial & industrial tax base			a) Comprehensive Redevelopment hjøusinevs Dispursion c) New growth expansion		
A Community That's Economically Thriving	Enhanced tourism	- Lodging and sales tax - Events attendance - Pull factors	- inc lodging tax - incsales tax- non-NF - inc. targeted Pull Factors	d) Develop tourism strategy e) Jowntown resitalization t) Rherfront enhancement		
	Expended downtown	Downtown sq. ft.	add1 sq. ft.			
AFFORDABLE HOUSING	Grow & maintain attordable housing	Attordable units Workforce units	total units by 2020	a) Constant Court preservation b) levise res. rehab prog. for		
A Community Where Everyone Can Afford In	More senior units	Senior unit Inventory	new affordable senior units	in come eligible homeowners c) Samier removal strategy aff, hsg. d) Jevelop senior housing plan		
Live	Espanded supportive & emergency housing	Supportive & emergency hsg units	- new units	 e) Jevelop Southbridge property f) Workforce housing strategy 		
INFRASTRUCTURE	improved infrastructure systems	 System atc/kators-PCI, breaks, back-ups, etc. 	- Targeted improvements achieved-each system	a) Coordinate Fire Station project b) /lan & develop new Licuor Store c) Coordinate decision process for		
A Community Where Infrastructure Supports Its Objectives	Resolution of major facility projects	projects project -Liquor Store 1/1/18 Areray, build/no 6/1/18 increased satisfaction with Internet speed =/> 205 increase in citizen		ice Arena d) Develop community internet strategy		
	increased satisfaction with high speed internet			 e) update paven ent mgt. system f) Create storn water main. plan g) update pedestrian(bike, parks & trails plan 		
DIVERSITY, EQUITY, INCLUSION	increased transit options for all	-existing routes -Surveys -ridership	#new routes for underserved new rides created	 a) 3evelop ecultable service access strategy b) 3evelop and implement the 		
A Community that Welcomes Everyone	Statt and volunteers reflect community	Staffing statistics	Increase fromtoby 2020	 Sacial Equity Action (flan c) Jevelop a recruitment plan for volunteers, board/commission 		
	improved access to City services for all commytaphics	-Surveys -Access statistics	=/> 75% of targeted access improvements met	members, interns d) implement recruitment, bling and retention plan for City staff positions		
OPERATIONAL EFFECTIVENESS	Adequate staff to meet demands	Staffing analyses	Approved targets met	a) Jev. operating effectiveness b) Eval comp. training programs		
A Community with a Government that Works	Improved respect/trust internal	Council/staff survey	:/>8c5 see improvement	 c) Establish integrated work plan d) Develop Council/Staff relationship trust-building process 		
APPENDENCIAL TOTAL	improved extential communication	-Survey -reedbackmechanisms	=/>75% of stakeholders say meets or exceeds	e) Community engagement plan t) Communication plan		
CLIMATE CHANGE IMPACTS	A clear vision for climate action	CAP development timeline	Adopted CAP	a) Climate communication/outread program		
A Community that's Resilient and Sustainable	An economy resilient to energy & environment impacts	Plond clamage Climate benchmarks	Move CAP targets	 b) Develop/deploy awareness survey c) Comprehensive stormwater plan d) Develop and implement Olimate 		
	Recuced net carbon emissions	Carbon measurements	Carbon routral city by	Action Plan		

Note: Specific Strategic Plan "Targets" will be developed in the Action Plan Phase.

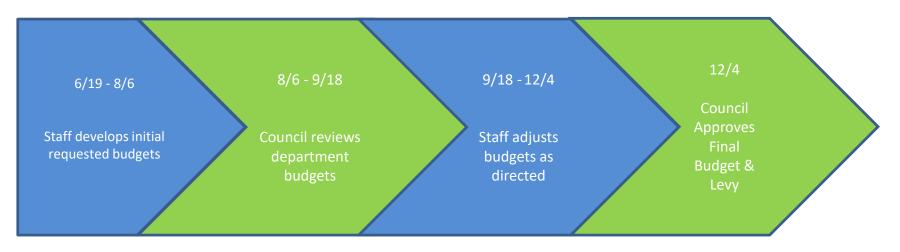
The plan consists of six *strategic priorities* the issues of greatest importance to the City over the next three years.

Associated with each priority is a set of *desired outcomes, key outcome indicators,* and *performance targets,* describing expected results and how the results will be measured.

The plan also includes strategic initiatives that will be undertaken to achieve the targeted outcomes.

Budget Timeline

• The City budget is a 6 month planning process

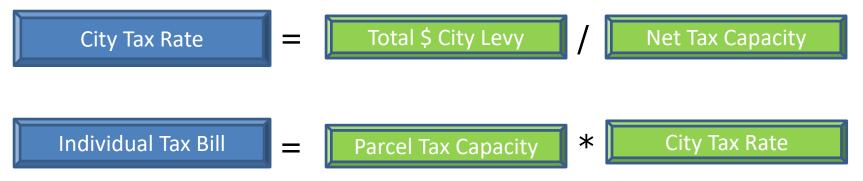


• Key Dates in the planning process



Property Tax Rate

• How is Property Tax Calculated?



- Total \$ City Levy = City Budget Non-Property Tax Revenue
- Tax Calculation with Residential Homestead Example:
 - •Taxable Market Value = Estimated Market Value Homestead exclusion

•Parcel Tax Capacity = Taxable Market Value * (1.0% of first \$500,000 + 1.25% of taxable market value > \$500,000)

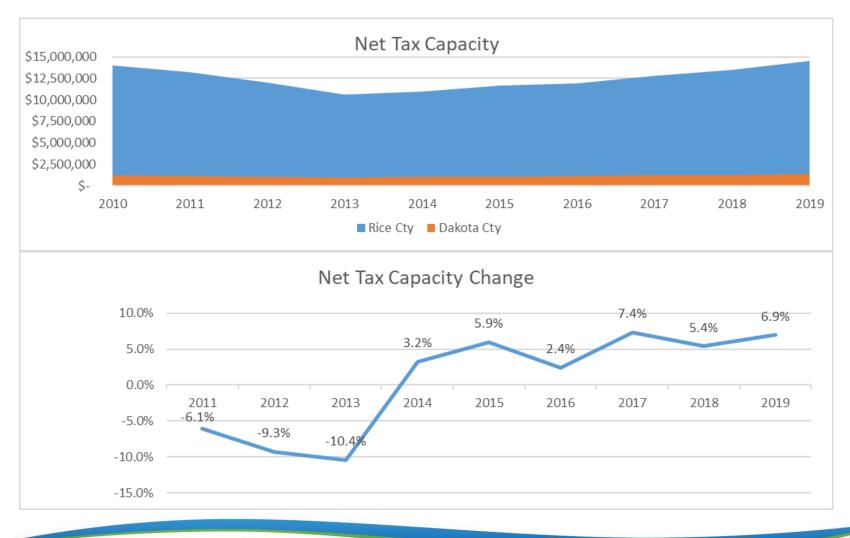
Estimated Market Value Changes

- Estimated Market Value (EMV) increased 6.4%
 •2018 valuation payable in 2019
 •2017 valuation payable in 2018
 \$1,476,302,700
 \$1,387,176,300
- Northfield includes properties in both Rice & Dakota County

•Rice County EMV represents 91% of total and increased 6.3%

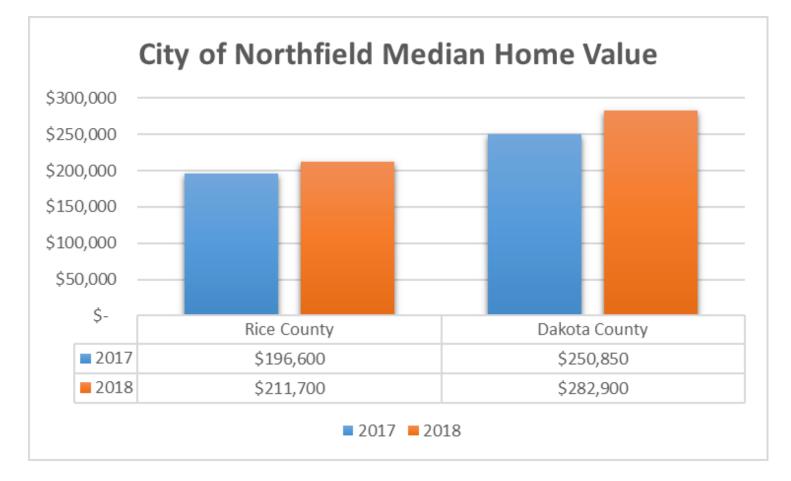
- Dakota County EMV represents 9% of total and increased 7.7%
- Net Tax Capacity increased 6.9% (Estimated Market Value adjusted for homestead exclusion and class rate)
 2018 valuation payable in 2019 \$15,785,634
 2017 valuation payable in 2018 \$14,760,814

Net Tax Capacity Trend



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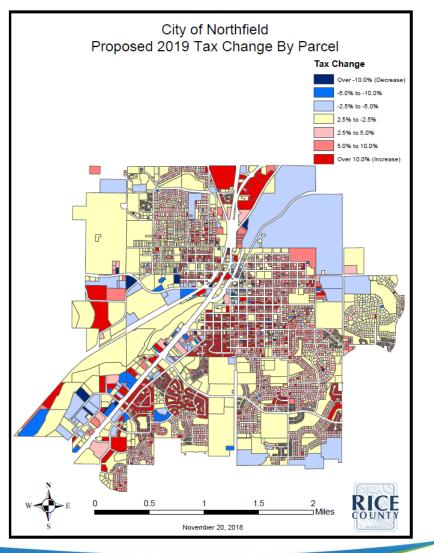
City of Northfield Median Home Value



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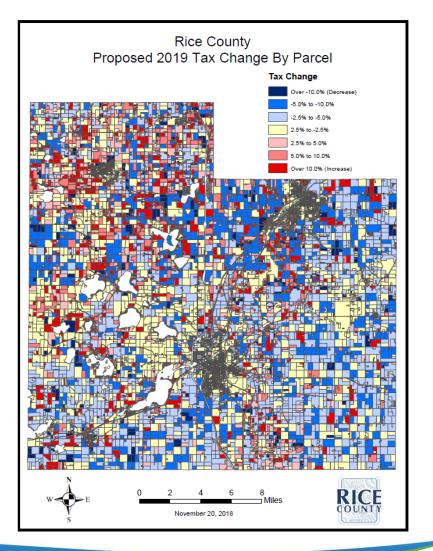
Tax Change by Parcel Map

- 2019 Net Tax Capacity for Northfield increased 6.9%
 Rice County increased 6.8%
 Dakota County increased 8.3%
- Individual parcel tax changes vary according to the map
- Rice and Dakota County Auditors parcel specific notices have been sent



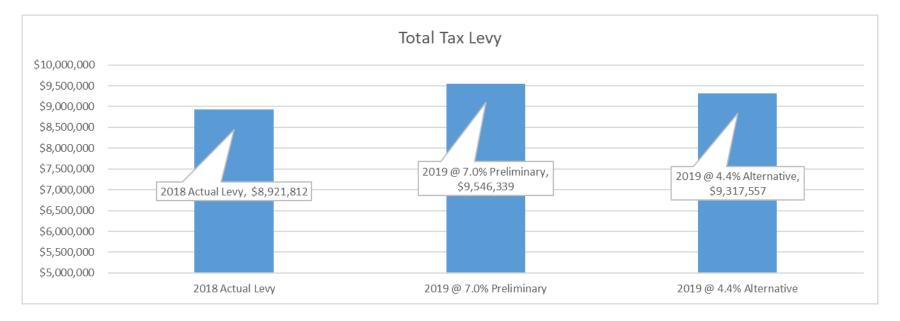
Tax Change by Parcel Map

- 2019 Net Tax Capacity changes for Rice County
- Individual parcel tax changes vary according to the map
- Ag land valuations in general remained flat, however, saw decreases in taxes based on lower tax rates

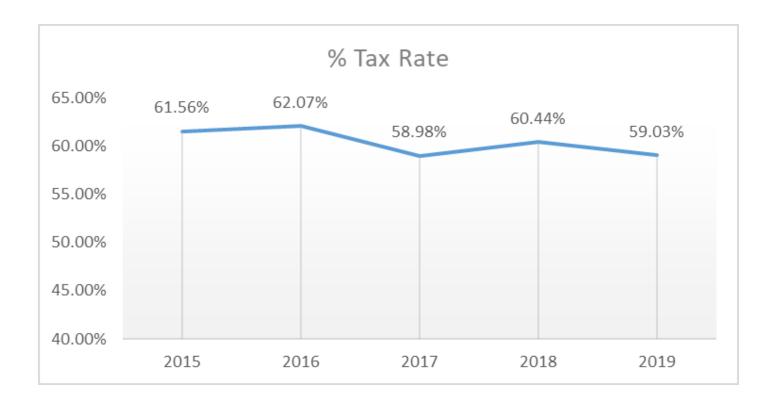


Proposed Levy

- Certified 2018 Levy \$8,921,812
- Certified Preliminary 2019 Levy \$9,546,339, 7.0% increase
- Alternative 2019 Levy \$9,317,557, 4.4% increase
 - All future schedules use the 4.4% increase alternative



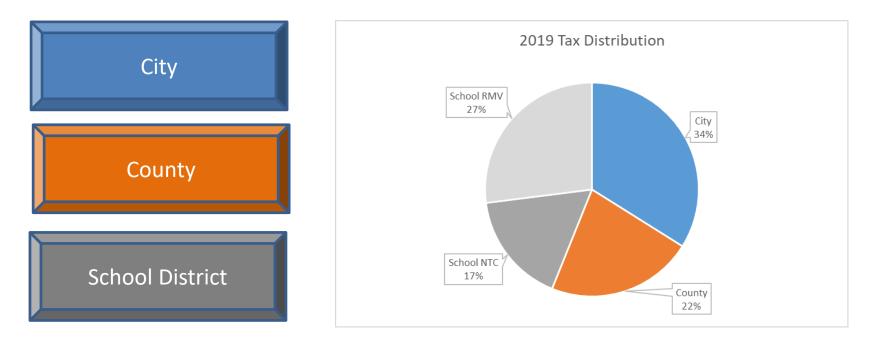
City Tax Rate Trend



* Combined Tax Rate for both Dakota and Rice Counties; 4.4% levy increase

Property Taxes

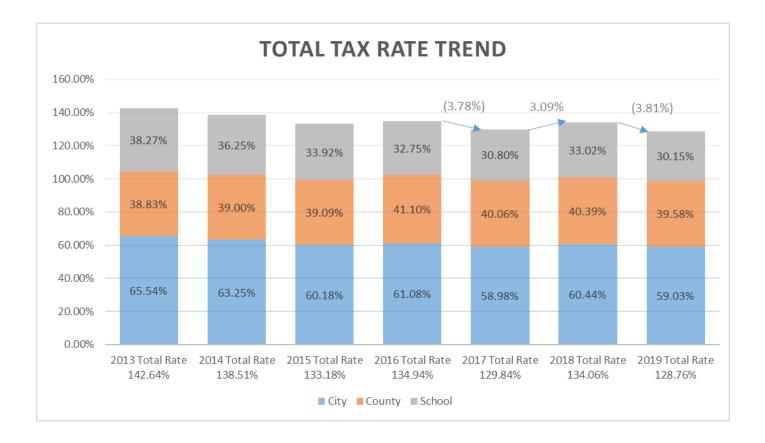
• Who levies property taxes?



· Percentages based on current Rice County example at median home value

• Net Tax Capacity (NTC) and Referendum Market Value (RMV)

Total NTC Tax Rate Trend



- Tax Rate based on Net Tax Capacity (NTC), does not include the portion of school tax based on Referendum Market Value
- Source: Rice County Assessors Office

Total Tax Rate Comparisons

- 2019 Rate comparison
 - Northfield

128.76%

• 2016 Rate comparison (most recent available data)

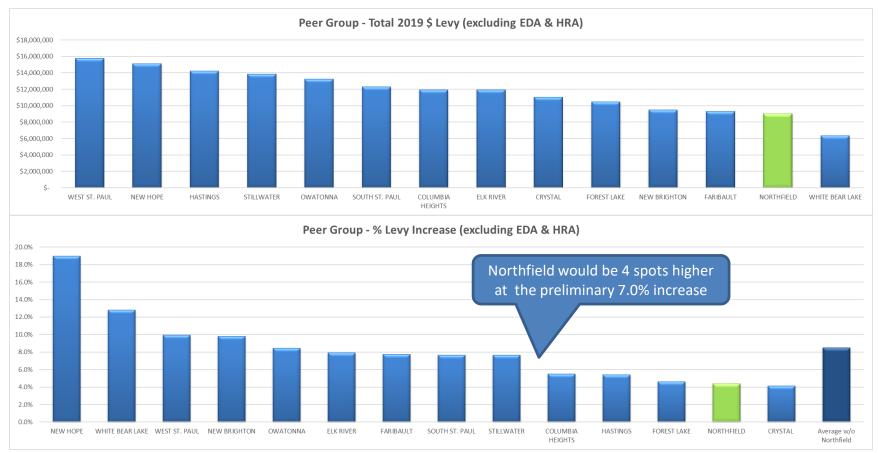
•	Average All MN Cities	125.06%
•	Region 10 (SE MN)	131.81%
•	Greater MN, 10,000-24,999	129.71%
•	Peer Group Comparable Cities (mean)	130.79%
٠	Peer Group Comparable Cities (median)	132.29%

Peer Group Comparable Cities (median)

* Peer Group Comparable Cities (Population range 19,754-25,782, average total tax range 106.91%-152.54%)

Levy Comparison

• Northfield's Preliminary 2019 levy is lower than most peers



Based on 2019 Preliminary Levy Data from Peer Group Cities, Northfield included at 4.4% levy increase

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Residential Total Tax Rate Impact

	Homestead Residential Property												and no EMV increase		
		20	16		20	17		20	18		20	19			
Entity		Tax Rate	Та	x Paid	Tax Rate	Та	x Paid	Tax Rate	Та	c Paid	Tax Rate	Тах	k Paid		City portion is a decrease of
County	\$150,000	41.101%	\$	519	40.059%	\$	506	40.388%	\$	510	39.580%	\$	500		(\$18)/year, (2.3%)
City	\$150,000	61.083%	\$	771	58.975%	\$	745	60.443%	\$	763	59.026%	\$	745		(\$10), \$20, (210,0)
School	\$150,000	32.753%	\$	955	30.803%	\$	903	33.023%	\$	1,080	30.148%	\$	1,043		
Total	\$150,000	134.937%	\$	2,245	129.837%	\$	2,154	133.854%	\$	2,353	128.754%	\$	2,288		
County	\$175,000	41.101%	\$	631	40.059%	\$	615	40.388%	\$	620	39.580%	\$	608		
City	\$175,000	61.083%	\$	938	58.975%	\$	905	60.443%	\$	928	59.026%	\$	906		
School	\$175,000	32.753%	\$	1,134	30.803%	\$	1,073	33.023%	\$	1,280	30.148%	\$	1,235		
Total	\$175,000	134.937%	\$	2,703	129.837%	\$	2,593	133.854%	\$	2,828	128.754%	\$	2,749		City portion is a decrease of
County	\$200,000	41.101%	\$	743	40.059%	\$	724	40.388%	\$	730	39.580%	\$	716		(\$26)/year, (2.3%)
City	\$200,000	61.083%	\$	1,104	58.975%	\$	1,066	60.443%	\$	1,093	59.026%	\$	1,067	4	or (\$2)/month
School	\$200,000	32.753%	\$	1,314	30.803%	\$	1,242	33.023%	\$	1,481	30.148%	\$	1,428		
Total	\$200,000	134.937%	\$	3,161	129.837%	\$	3,033	133.854%	\$	3,304	128.754%	\$	3,211		
County	\$250,000	41.101%	\$	967	40.059%	\$	943	40.388%	\$	950	39.580%	\$	931		
City	\$250,000	61.083%	\$	1,437	58.975%	\$	1,388	60.443%	\$	1,422	59.026%	\$	1,389		
School	\$250,000	32.753%	\$	1,673	30.803%	\$	1,582	33.023%	\$	1,881	30.148%	\$	1,813		
Total	\$250,000	134.937%	\$	4,077	129.837%	\$	3,912	133.854%	\$	4,254	128.754%	\$	4,133		
County	\$300,000	41.101%	\$	1,191	40.059%	\$	1,161	40.388%	\$	1,170	39.580%	\$	1,147		City portion is a decrease of
City	\$300,000	61.083%	\$	1,770	58.975%	\$	1,709	60.443%	\$	1,752	59.026%	\$	1,711	\leq	(\$41)/year, (2.3%)
School	\$300,000	32.753%	\$	2,031	30.803%	\$	1,921	33.023%	\$	2,282	30.148%	\$	2,198		
Total	\$300,000	134.937%	\$	4,993	129.837%	\$	4,791	133.854%	\$	5,204	128.754%	\$	5,056		

Impact analysis based on Rice County rates Tax rate shown is of Net Tax Capacity (NTC) School Tax Paid includes taxes on referendum market value

Residential Total Tax Rate Impact

- 2019 vs 2018 Total Tax Rate comparison
 - Scenario of Estimated Market Value increasing 6.4%
 •6.4% average increase for Northfield
 - Total tax change impact is approximately (2.8%)
 - Remaining increase is due to valuation changes

	Homes							
2018	2019	2018			2019		v18	
Value	Value	Т	ax Paid	Т	ax Paid	Cł	nange	% Change
\$ 150,000	\$ 150,000	\$	2,353	\$	2,288	\$	(65)	-2.76%
\$ 150,000	\$ 159,600	\$	2,353	\$	2,465	\$	111	4.74%
\$ 175,000	\$ 175,000	\$	2,828	\$	2,749	\$	(79)	-2.79%
\$ 175,000	\$ 186,200	\$	2,828	\$	2,955	\$	128	4.52%
\$ 200,000	\$ 200,000	\$	3,304	\$	3,211	\$	(93)	-2.81%
\$ 200,000	\$ 212,800	\$	3,304	\$	3,446	\$	143	4.32%
\$ 250,000	\$ 250,000	\$	4,254	\$	4,133	\$	(121)	-2.84%
\$ 250,000	\$ 266,000	\$	4,254	\$	4,428	\$	174	4.09%
\$ 300,000	\$ 300,000	\$	5,204	\$	5,056	\$	(149)	-2.86%
\$ 300,000	\$ 319,200	\$	5,204	\$	5,409	\$	205	3.94%



Residential Total Tax Rate Impact

- \$211,700 Estimated Market Value 2018 – Residential Homestead, with a 5.6% Market Value Increase
- \$144 Total Tax increase, a
 4.4% increase
 - \$72 City Tax increase, 7.0%
 - TNT Statements show the preliminary 7.0% levy increase
- Note: The school district's voter approved property tax for 2019 may be higher than the proposed amount shown on this notice based on the recently approved referendum.

RICE COUNTY PROPERT 320 T Faribu (50	CE COUNTY Y TAX & ELECTIONS hird Street NW ault, MN 55021 77) 332-6104 A.co.rice.mn.us		Taxes Payable Year Estimated Market Value Homestead Exclusion	BILL. DO NOT CLASSIFICATIO 2018 200,400 19,200	PAY. N 2019 211,700 18,200
			Taxable Market Value Property Classification	181,200 Res Hstd	193,500 Res Hstd
Residential H with 5.6% Value Ind Exam	Market crease	Step 2	PROF Property Taxes before credits School building bond credit Agricultural market value credi Other Credits Property Taxes after credits	POSED TAX 3,454.00 t 0.00 0.00 0.00 \$3454.00	
LXaIII	pie	Step			
Legal Description:		3		g in March 2019	
				rovide feedback D LEVIES IS NOW rvalue without going to	1
Proposed F	Property Taxes and I	Meetings b	y Jurisdiction for You	Ir Property	
Contact Information		Actual 2	018 Proposed 2019	Meeting Information	
RICE COUNTY 320 3RD ST NW FARIBAULT MN 55021 Tel.: 507-332-6104		72	8.94 761.68	Thursday, Dec 6th, 201 Rice County Gvt Serv B Board Room 320 Third Street NW Faribault, MN 55021	
CITY OF NORTHFIELD 801 WASHINGTON ST NORTHFIELD MN 55057 Tel.: 507-645-8833		1,03	5.81 1,107.91	Tuesday, Dec 4th, 2018 City Council Chambers 801 Washington Street Northfield, MN 55057	3, 6:00 pm
801 WASHINGTON ST NORTHFIELD MN 55057			0.00 0.00	City Council Chambers 801 Washington Street	
801 WASHINGTON ST NORTHFIELD MN 55057 Tel.: 507-645-8833	gene ral election. I district's voter appr proposed a mount s Voter Approved	t was scheduled to h if the referendum wa twed property tax fe shown on this notice 1,04	0.00 0.00 oid a referendum at the November approved by the votes, the actional 2016 may be higher than the 3.39 1,078.07	City Council Chambers 801 Washington Street Northfield, MN 55057	ED
801 WASHINGTON ST NORTHFIELD MN 55057 Tel: 507-645-8833 State General Tax SD 0659 NORTHFIELD 1400 DIVISION ST S NORTHFIELD MN 55057	gene tal election. Il district's voter appr proposed a mount :	t was schedulied to h the referendum wa swed property tax fe shown on this notice 1,04 4,4	0.00 0.00 cid a referencium at the November approved by the vote n, the achool r 2019 may be higher than the	City Council Chambers 801 Washington Street Northfield, MN 55057 NO MEETING REQUIR Monday, Dec 10th, 201 Northfield High School Media Center 1400 Division Street S	ED
801 WASHINGTON ST NORTHFIELD MN 55057 Tel.: 507-645-8833 State General Tax SD 0659 NORTHFIELD 1400 DIVISION ST S NORTHFIELD MN 55057 Tel.: 507-663-0620 Special Taxing Districts	gene ral election. I district's voter appr proposed a mount s Voter Approved	t was schedulied to h the referendum we word property tax fo shown on this notice 1.04 44 6	0.00 0.00 old a referendum at the November approved by the votes, the school 2019 may be higher than the 3.39 1.078.07 2.21 439.86 1.65 66.48	City Council Chambers 801 Washington Street Northfield, MN 55057 NO MEETING REQUIR Monday, Dec 10th, 201 Northfield High School Media Center 1400 Division Street S Northfield, MN 55057	ED 8, 7:00 pm
801 WASHINGTON ST NORTHFIELD MN 55057 Tel.: 507-645-8833 State General Tax SD 0659 NORTHFIELD 1400 DIVISION ST S NORTHFIELD MN 55057 Tel.: 507-663-0620	gene ral election. I district's voter appr proposed a mount s Voter Approved	t was schedulied to h the referendum we word property tax fo shown on this notice 1.04 44 6	0.00 0.00 old a referendum at the November a approved by the votes, the action 2019 may be higher than the 3.39 1.078.07 .21 439.66	City Council Chambers 801 Washington Street Northfield, MN 55057 NO MEETING REQUIR Monday, Dec 10th, 201 Northfield High School Media Center 1400 Division Street S	ED 8, 7:00 pm
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MPORTANT INFORMATION IS PRINTED ON THE BACK OF THIS FORM.

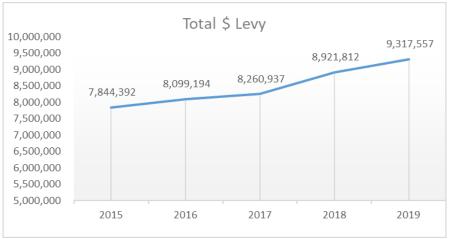
Commercial Total Tax Rate Impact

- 2019 vs 2018 Total Tax Rate comparison
 - Scenario of Valuations increasing 6.4%
 •Rice County average for Northfield
- Tax change impact is (3.6%)-(3.9%)
- Remaining increase is due to valuation changes

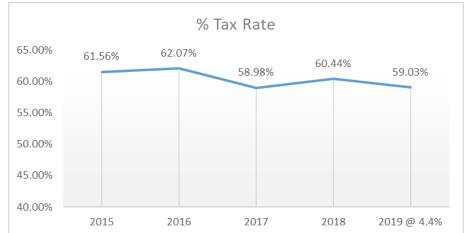
	(Commercia	al Property			
2018	2019	2018	2019		19	v18
Value	Value	Tax Paid	Tax Paid	Cł	nange	% Change
\$200,000	\$200,000	\$ 6,001	\$ 5,785	\$	(216)	-3.61%
\$200,000	\$212,800	\$ 6,001	\$ 6,276	\$	275	4.58%
\$500,000	\$500,000	\$ 17,990	\$ 17,294	\$	(695)	-3.86%
\$500,000	\$532,000	\$ 17,990	\$ 18,522	\$	533	2.96%

2.96% \$533/year Total Impact \$44/month

4.4% Levy increase

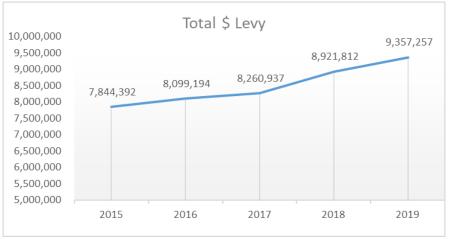


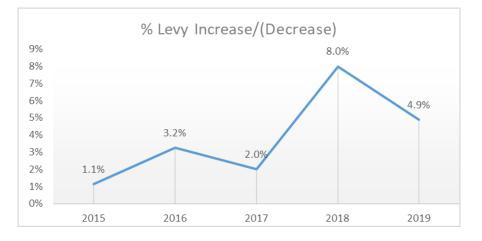


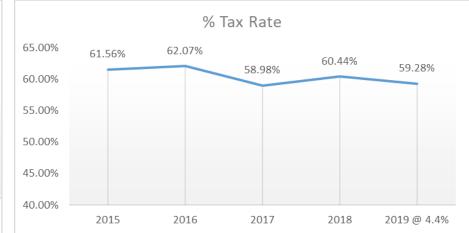


- At a 4.4% levy increase, the citywide tax rate decreases from 60.44% to 59.03%
- City tax on an average \$200,000 house, with a 6.4% increase in Estimated Market Value, will increase \$56/year or \$4.70/month.

4.9% Levy increase

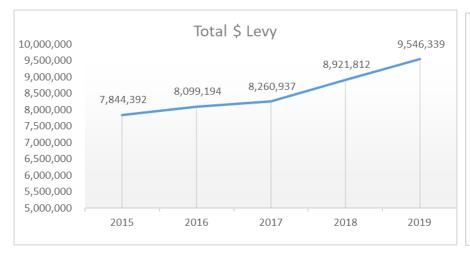




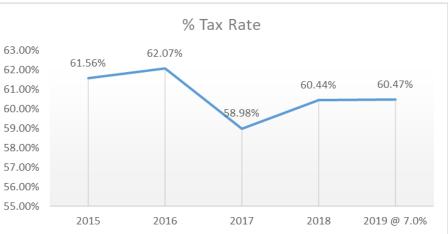


- At a 4.9% levy increase, the citywide tax rate decreases from 60.44% to 59.28%
- City tax on an average \$200,000 house, with a 6.4% increase in Estimated Market Value, will increase \$61/year or \$5.11/month.

7.0% Levy increase



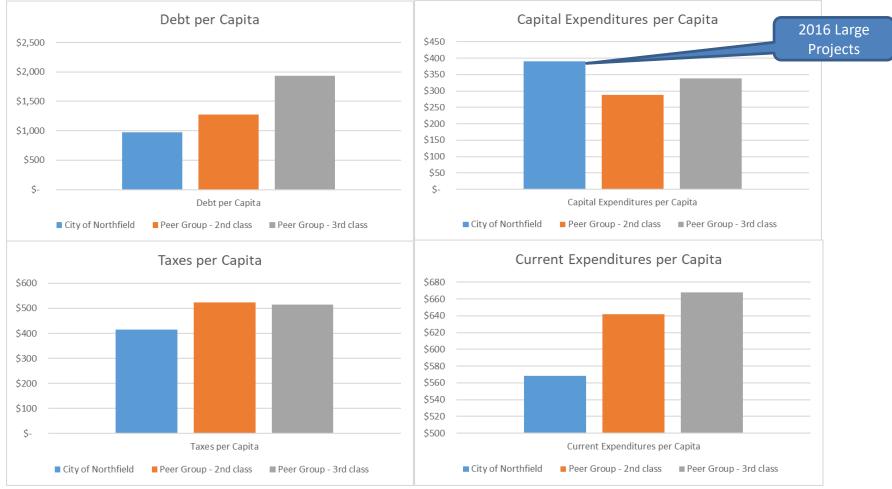




- Preliminary 7.0% increase levy approved in September keeps city wide tax rate flat
- City tax on an average \$200,000 house, with a 6.4% increase in Estimated Market Value, will increase \$85/year or \$7/month
 - This alternative is \$2/month more than the 4.4% increase

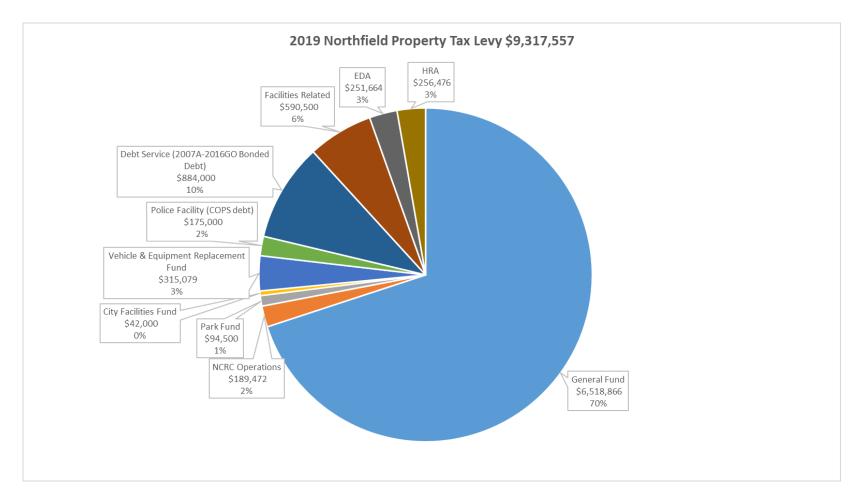
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Ratio Comparison to Peer Groups



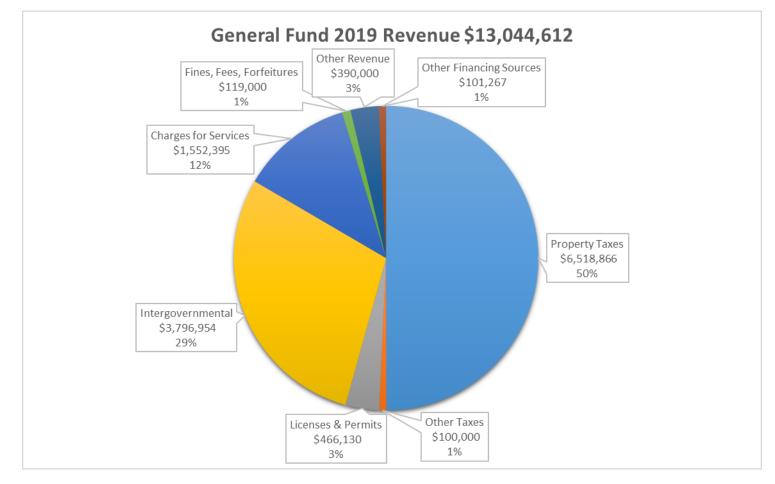
Source: 2017 Abdo Eick & Meyers Audit Management Letter, page 20, (2016 comparisons) Peer Group 2nd class – City populations of 20,000-100,000, Peer Group 3rd class – City populations of 10,000-20,000

2019 Tax Levy



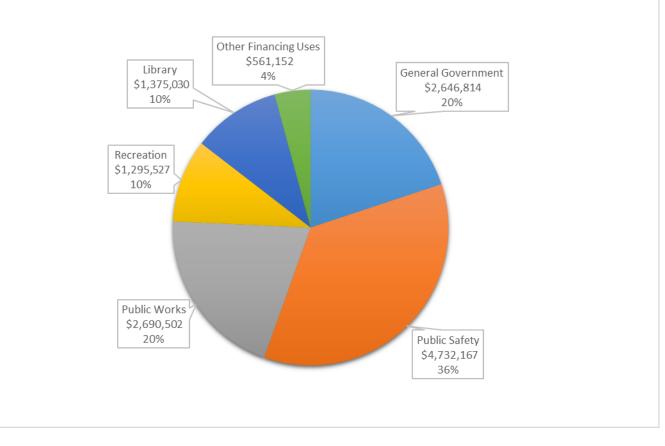


2019 General Fund Revenue





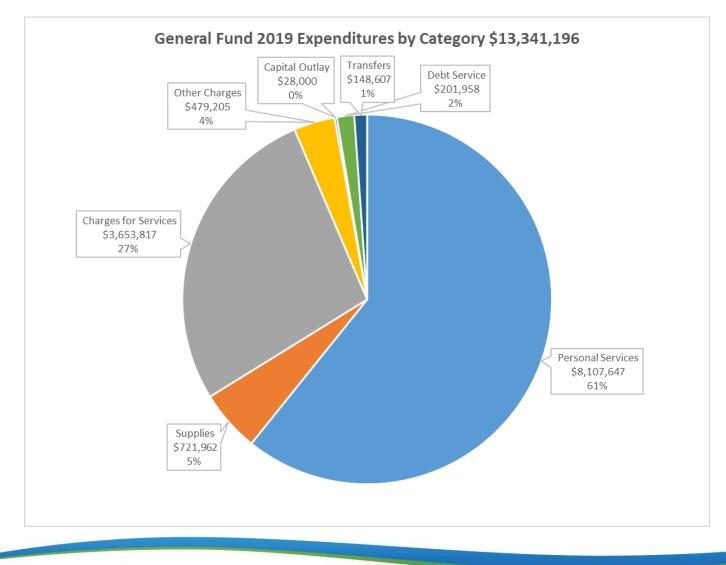
General Fund 2019 Expenditures \$13,341,196



28

	018 Budget	% of	2	2019 Budget	% of		
EXPENDITURES BY MAJOR FUNCTION	Adopted	Total		Proposed	Total	Di	fference
GENERAL GOVERNMENT							
Mayor & Council	\$ 367,159	2.9%	\$	385,358	2.9%	\$	18,199
Administration	\$ 456,429	3.7%	\$	465,867	3.5%	\$	9,438
City Clerk	\$ 198,698	1.6%	\$	199,788	1.5%	\$	1,090
Elections	\$ 57,667	0.5%	\$	38,052	0.3%	\$	(19,615)
Finance	\$ 503,584	4.0%	\$	575,620	4.3%	\$	72,036
Human Resources	\$ 428,673	3.4%	\$	478,864	3.6%	\$	50,191
Community Development	\$ 134,719	1.1%	\$	244,807	1.8%	\$	110,088
Planning	\$ 173,547	1.4%	\$	180,208	1.4%	\$	6,661
General Government Buildi	\$ 139,361	1.1%	\$	118,254	0.9%	\$	(21,107)
Total General Governmen	\$ 2,459,837	19.7%	\$	2,686,818	20.1%	\$	226,981
PUBLIC SAFETY							
Police Administration	\$ 3,682,587	29.5%	\$	3,857,092	28.9%	\$	174,505
Fire	\$ 545,350	4.4%	\$	526,742	3.9%	\$	(18,608)
Building Inspection	\$ 300,482	2.4%	\$	348,333	2.6%	\$	47,851
Total Public Safety	\$ 4,528,419	36.2%	\$	4,732,167	35.5%	\$	526,371

EXPENDITURES BY MAJOR FUNCTION	8 Budget opted	% of Total		019 Budget roposed	% of Total	Diff	erence
PUBLIC WORKS							
Engineering	\$ 555,536	4.4%	\$	550,273	4.1%	\$	(5,263)
Streets	\$ 1,464,621	11.7%	\$	5 1,551,272	11.6%	\$	86,651
Street Lighting	\$ 300,000	2.4%	\$	300,000	2.2%	\$	-
Facilities	\$ 279,588	2.2%	\$	288,957	2.2%	\$	9,369
Total Public Works	\$ 2,599,745	20.8%	\$	2,690,502	20.2%	\$	646,371
CULTURE & RECREATION							
Ice Arena	\$ 350,793	2.8%	\$	379,061	2.8%	\$	28,268
General Parks	\$ 307,366	2.5%	\$	329,020	2.5%	\$	21,654
Athletic Facilities	\$ 134,800	1.1%	\$	5 143,891	1.1%	\$	9,091
Outdoor Pool	\$ 236,868	1.9%	\$	216,663	1.6%	\$	(20,205)
Recreation Administration	\$ 219,226	1.8%	\$	226,892	1.7%	\$	7,666
Total Culture & Recreation	\$ 1,249,053	10.0%	\$	5 1,295,527	9.7%	\$	702,214
LIBRARY	\$ 1,263,831	10.1%	Ş	5 1,375,030	10.3%	\$	111,199
OTHER FINANCING USES	\$ 393,091	3.1%	¢	561,152	4.2%	\$	168,061
TOTAL EXPENDITURES	\$ 12,493,976	100.0%	\$	5 13,341,196	100.0%	\$	847,220



4.4% levy increase includes the following additional staffing requests:

- Police Officers
 - \$102,000 Investigator
- Streets and Parks Operators
 - \$90,350 for one
- Communication Specialist PT to FT
 - \$40,000 Benefits & additional hours
- Building Permit Technician PT
 - \$23,000
- Paid Parental \$ Family Leave Policy
 - \$23,000 (2 weeks)

Increase funded from the Communications Fund

Funded by offset of increased revenue

Additional Items for consideration:

- Police Officers
 - \$122,000 Sergeant (1.4% levy increase)
- Streets and Parks Operators
 - \$90,350 for one (1.0% levy increase)
- Paid Family & Parental Leave Policy
 - \$23,000 Option 1 (2 weeks) included in budget
 - \$39,700 Incremental Option 2 (additional 6 wks)
 - The amount of leave that will be used under this policy is an unknown and cost estimates will vary greatly depending upon amount of usage from year to year

2019 One-Time Use of General Fund Reserves

- \$149K NAFRS Fire Truck (\$286K initial portion authorized in 2018)
- \$ 50K Accounting Software Upgrade
- \$ 10K Northfield Historical Society Bank Raid Exhibit update
- \$100K Temporary Project Manager Strategic Initiatives (\$200K total over 2 years)

New from staff proposed

- \$20K Riverfront Initiative Additional Funding
- \$30K Employee Accruals & Benefits Analysis

Note: These items (\$359K) included in preliminary budget and levy, utilizing general fund reserves above target, will look like an unbalanced budget

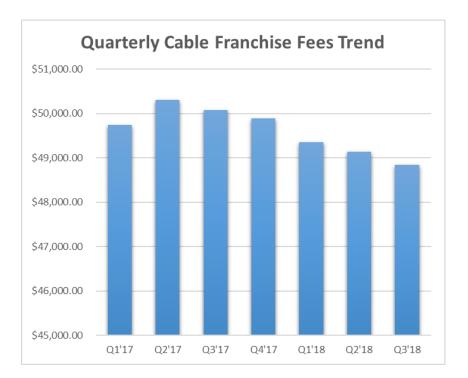
2019 One-Time Use of General Fund Reserves

One-time Use of Reserves - 2018-2020 Budget

	2018	2019	2020	Total
NAFRS Pumper Truck	\$286,280	\$ 148,607		\$ 434,887
Accounting Software		\$ 50,000		\$ 50,000
Temp Project Mgr		\$ 97,977	\$100,916	\$ 198,893
Northfield Historical Society		\$ 10,000		\$ 10,000
Riverfront Initiative Additional		\$ 20,000		\$ 20,000
Employee Benefits Analysis		\$ 30,000		\$ 30,000
	\$286,280	\$ 356,584	\$100,916	\$ 743,780
		Estimate o	ver Target	\$ 900,000
		Total Alloc	ated	\$(743,780)
		Remaining	Available	\$ 156,220

2019 Communications Fund

- Revenue \$241,000
 - Increased PEG fees from \$0.75 to \$1.00, generates \$10K annually
 - Caution regarding Franchise Fee stability as households cut the cord and concerns regarding recent legislative challenges
- Expense \$237,945
 - New 50% of the FT Communication Position will be funded here (\$38K)
 - Capital Expenditures (PEG Fee funded)Communications Equipment update
- Net Revenue/(Expense) \$3K
- Fund Balance \$600K (12/31/17)



2019 NCRC Fund

- Revenue \$247,078
- Expense \$256,502
- Net Revenue/(Expense) (9,424)
- Current subsidy partially relates to the Senior Center
- Fund Balance \$393K (12/31/17)
 - Roof repair in 2018 to reduce balance
- NCRC CIP 2019 Carpet Replacement \$50,000 (City is the financing conduit and will be paid back over life of improvement from NCRC Corp)

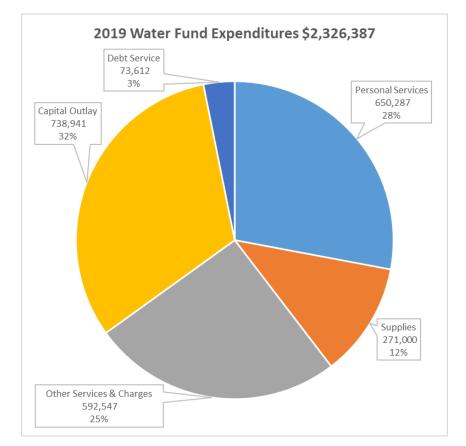
2019 Utility Funds

- City completed a new Utility Rate Study in 2018
 - Projects rates from 2019-2028
- All 2019 increases adopted were recommended by the 2018 Utility Rate Study
 - Water 1.0% increase
 - Waste Water 1.75% increase
 - Storm Water 5.0% increase
 - Garbage no change
- Estimated impact per average user is \$1.08/month
 - Average bill will increase from \$67.68/month to \$68.76/month



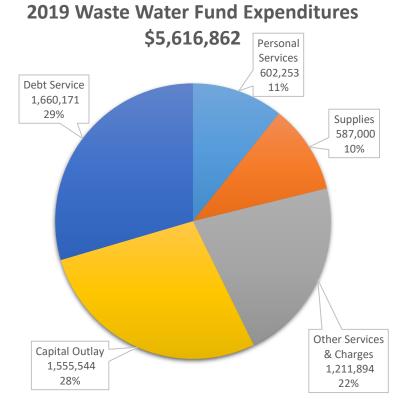
2019 Water Fund

- 1% increase in 2019
 - per 2018 rate study
- Revenue \$2,086,645
- Net Revenue/(Expense) (\$239,742) excludes depreciation
- Fund Balance \$6.4 million
 - 2019 Street Projects utilizing \$733,941 of fund balance
 - 2019 will also make a \$1.7M interfund loan to WasteWater fund.



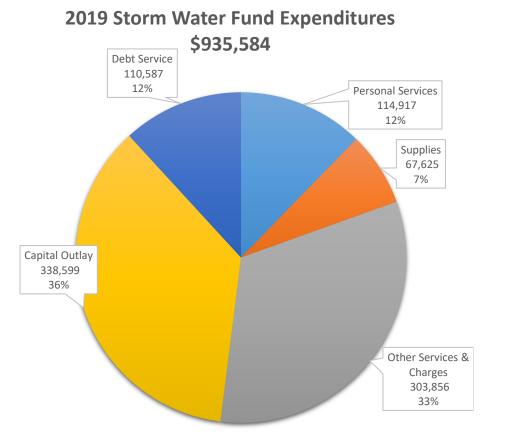
2019 Waste Water Fund

- 1.75% increase in 2019
 - per 2018 rate study
- Revenue \$4,503,949
- Net Revenue/(Expenses) (\$1,112,913) excludes depreciation
- Fund Balance \$3.2 million
 - 2019 Street Projects & Plant upgrades utilizing \$1,555,544 of fund balance
 - 2019 will also receive a \$1.7M interfund loan from Water fund



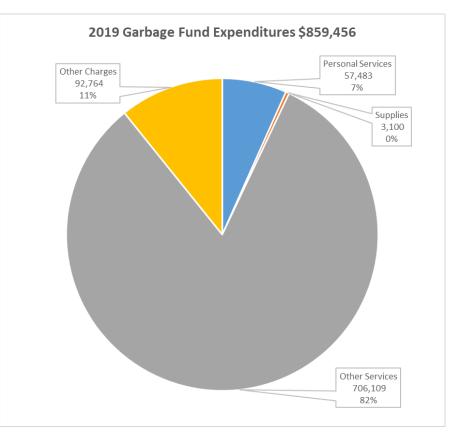
2019 Storm Water Fund

- 5% increase in 2019
 - per 2018 rate study
- Revenue \$924,384
- Net Revenue/(Expense) (\$11,200) excluding depreciation
- Fund Balance \$417K
 - 2019 Street Projects utilizing \$338,599 of fund balance



2019 Garbage Fund

- 0% increase in 2019
 - per 2018 rate study
- Revenue \$911,043
- Net Revenue/(Expense) \$51,587
- Fund Balance \$1.1 million
 - The garbage hauling contract and landfill charges make up 82% of the expenditures
 •54% contract with DSI and 21% landfill charges
 •Currently negotiating new contract with DSI



Strategic Plan Summary 2018-2020

STRATEGIC PLAN SUMMARY 2018-2020

City of Northfield

STRATEGIC PRIORITY	DESIRED OUTCOME	KEY OUTCOME INDICATOR	TARGET	STRATEGIC INITIATIVES		
ECONOMIC DEVELOPMENT	Expanded commercial & - Commercial EMV - Commercial and industrial tax solution increased \$		tax value increased §	a) Comprehensive Redevelopment hjibusiness Dipursion c) New growth expansion		
A Community That's Economically Thriving	Enhanced tourism	- Lodging and sales tax - Events attendance - Pull factors	- inclodging tax - incsales tax- non-NF - inc. targeted Pull Factors	d) Develop tourism strategy e) Jowntown revitalization t) Riverfront enhancement		
	Expended downtown	Downtown sq. ft.	add'l sq. ft.			
AFFORDABLE HOUSING	Grow & maintain attordable housing	Attoritable units Workforce units	total units by 2020	a) Soester Court preservation b) tevise res. rehab prog. for income elisible homeowners		
A Community Where Everyone Can Afford in	More senior units	Senior unit Inventory	new affordable senior units	 c) Sarrier removal strategy aff, hsg d) Jevelop sector housing plan 		
Live	Expanded supportive & emergency bousing	Supportive & emergency log units	rew units	e) Jevelop Southbridge property f) Workforce housing strategy		
INFRASTRUCTURE	improved infrastructure systems	 System atclicators/PCI, breaks, back-ups, etc. 	- Targeted improvements achieved-each system	a) Coordinate Fire Station project b) /lan & develop new Ucuor Store c) Coordinate decision process for		
A Community Where Infrastructure Supports Its Objectives	une Supports Resolution of major facility Project timelines-each Hire Station VVig		-Liquor Store- 1/1/18	ice Arena d) 3evelop community internet strategy		
			satisfaction with internet	 e) update paven ent mgt, system f) Create storm water main, plan g) update pedestrian/bike, parks & trails plan 		
DIVERSITY, EQUITY, INCLUSION	increased transit options for all	-txisting routes -Surveys -ridership	#new routes for underserved new rides created	 a) Jevelop ecultable service acces strategy b) Jevelop and implement the Bacial Eculty Action (Pan c) Jevelop a recruitment plan for volunceers, beard(commission) 		
A Community that Welcomes Everyone	Statt and volunteers reflect community	Stuffing statistics	Increase from _ to _ by 2020			
	improved access to City services for all commytaphics	-Surveys -Access statistics	=/> 75% of targeted access improvements met	members, interns d) implement recruitment, bling and retention plan for City staff positions		
OPERATIONAL EFFECTIVENESS	Adequate staff to meet demands	Staffing analyses	Approved targets met	a) Jev. operating effectiveness b) Eval comp. training programs		
A Community with a Government that Works	Improved respect/trust internal	Council/staff survey	/>8c% see improvement	 r) Establish integrated work plan d) Develop Council/Staff relationship trust-building process 		
Sector and the sector of the s	improved extental communication	-Survey -reedbackmechanisms	=/>75% of stakeholders say meets or exceeds	e) Community engagement plan t) Communication plan		
CLIMATE CHANGE IMPACTS	A clear vision for climate action	CAP development timeline	Adopted CAP	 a) Climate communication/outread program b)Develop/deploy awareness 		
A Community that's Resilient and Sustainable	An economy resilient to energy & environment impacts	Rood damage Climate benchmarks	Most CAP targets	survey c) Comprehensive stormwater pla d) Develop and implement Glimate		
	Record net cabon emissions	Carbon measurements	Carbon neutral city by	Action Plan		

Note: Specific Strategic Plan "Targets" will be developed in the Action Plan Phase.

The plan consists of six *strategic priorities* the issues of greatest importance to the City over the next three years.

Associated with each priority is a set of *desired outcomes, key outcome indicators,* and *performance targets,* describing expected results and how the results will be measured.

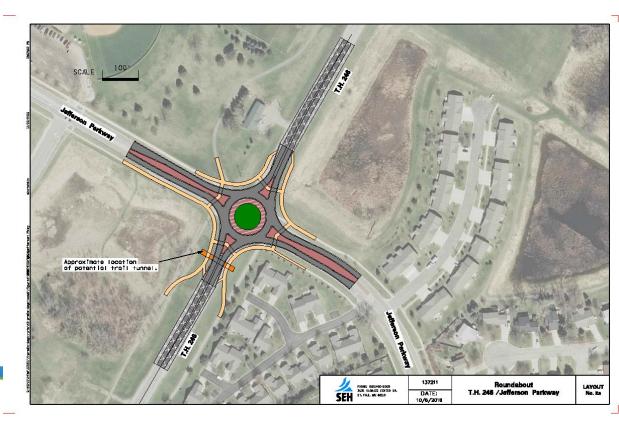
The plan also includes strategic initiatives that will be undertaken to achieve the targeted outcomes.

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2019 Project Highlights (CIP)

3 Street Projects

- TH 246 & Jefferson Pkwy Roundabout (2019 Design, 2020 Construction)
- NW Area Street
 Reclamation
- Spring Creek Road
 Reconstruction



Summary

- Resolutions are attached representing the alternative 4.4% increase and a 4.9% increase
 - 7.0% target was the preliminary levy approved
 - A 4.4% target can be achieved based on modifications and the resulting tax reduction is noted below
 - Includes Administrative Charge adjustment from Utility Funds
 - Includes added Positions described earlier
 - Includes 2 year Temporary Project Manager for Strategic Initiatives
 - Does not include the Police Sergeant or the 2nd Streets and Parks Operator
 - \$4 estimated property tax increase on a \$200,000 value house
 - A 4.9% increase would incrementally include Option 2 of the Paid Family and Parental Leave Policy

Public Comment